







SEARCH

## Introducing the

Vehicle of Interest **Algorithm** 











MODEL





You want to share the right cars with the right shoppers, but knowing what inventory on your lot matches their interests can be difficult. That's why we created the Vehicle of Interest Algorithm.

The Vehicle of Interest Algorithm determines the best inventory for your website leads based on their online shopping activities.



## The Vehicle of Interest

**FAST FACT** 

Algorithm learns and evolves, improving it's shopper-to-vehicle matching over time.



Whenever you make an update to your online inventory, 20/20 automatically email prospects interested in those vehicles using the Vehicle of Interest Algorithm. These personalized inventory updates help your dealership drive more sales—with no additional time or effort.



**Better Engage Leads** 



**Increase Follow-Up Volume** 



**Sell More Cars** 

## How does it work?

The Vehicle of Interest Algorithm learns using inventory and lead data from your website.







Shoppers view inventory on your dealership's website throughout their car shopping journey.

Based on the specific makes, models, prices, and colors a shopper views on your website, an interest profile is created.









Using the inventory on your website, interest profiles are matched to vehicle types. The technology also recognizes inventory changes and updates matching accordingly.

## **Questions?**

If you have questions or would like to learn more about the Vehicle of Interest Algorithm or Foureyes 20/20, please contact us.

foureyes.io/2020

**CONTACT US** 



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